

## ABACUS OVERVIEW

**Abacus Finance Group, LLC** is a New York-based direct lending company, focused on providing cash flow-based, senior secured debt to private equity/family office sponsored lower-middle market companies nationwide.

Our focus is the Lower Middle Market defined as companies with less than \$150 Million in revenue and EBITDA between \$3 to \$15 Million.

Abacus is an affiliate of New York Private Bank & Trust, the holding company for Emigrant Bank, founded in 1850.

## ABACUS ADVANTAGES

### ► CERTAINTY OF CLOSE

We believe in transparency, closing deals on time and keeping our promises — meaning no last-minute surprises. Best of all, we will be your partner every step of the way until the deal is closed.

### ► SPEED OF RESPONSE

Our high-touch service means that we are available 24/7 and our turnaround times are under 72 hours due to our lean structure and efficient decision-making process.

### ► FLEXIBILITY

We have a stable and significant base of committed capital, which means we can offer flexible, tailored solutions that other firms cannot.

## FEATURED INVESTMENT

### CONSUMER

**KINGSTON**  
KITCHEN & BATH  
Chino, CA

SPONSORED BY  
  
LONGUEVUE CAPITAL

## Undisclosed

Senior Secured Credit Facilities  
Administrative Agent | Sole Lender

**JANUARY 2024**

## INVESTMENT TEAM

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### AFSHEEN ALI

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## INVESTMENT CRITERIA

- **EBITDA:** \$3 Million to \$15 Million
- **Revenue:** \$10 Million to \$150 Million
- **EBITDA Margin:** 10% Minimum
- **Geography:** U.S. Based Businesses

## INDUSTRY FOCUS





# REPRESENTATIVE INVESTMENTS

## BUSINESS SERVICES

**rokolabs**  
New York, NY

SPONSORED BY  
**WEST VIEW CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Lead Arranger

**OCTOBER 2023**

**TRIPLE CROWN**  
Austin, TX

SPONSORED BY  
**WEST VIEW CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Joint Lead Arranger

**JUNE 2023**

**Advertiser Perceptions**  
New York, NY

SPONSORED BY  
**EUREKA EQUITY PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**FEBRUARY 2023**

**Media One**  
Garden Grove, CA

SPONSORED BY  
**AMERICAN PACIFIC GROUP**

**\$34,500,000**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2022**

**marshall stevens**  
Los Angeles, CA

SPONSORED BY  
**PINE TREE EQUITY PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2022**

**WAGNER LOGISTICS**  
Bring it.  
Kansas City, MO

SPONSORED BY  
**LVC LONGUEVUE CAPITAL**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2021**

## CONSUMER / FOOD & BEVERAGE

**ROX360**  
Return on Guest Experience for VRMS  
Eastpoint, FL

SPONSORED BY  
**FORT POINT CAPITAL**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2022**

**GLD**  
Miami, FL

SPONSORED BY  
**H. I. G. GROWTH PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**MAY 2021**

**Red Lobster + Drew's**  
Westbrook, ME Chester, VT

SPONSORED BY  
**Frontenac**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**OCTOBER 2018**

**BEHRENS**  
Winona, MN

SPONSORED BY  
**MILL CITY CAPITAL**

**\$14,500,000**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2016**

**lulus**  
Chico, CA

SPONSORED BY  
**H. I. G. GROWTH PARTNERS**

**\$52,000,000**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**JULY 2016**

**MARKETPLACE EVENTS**  
Solon, OH

SPONSORED BY  
**Sentinel CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Syndication Agent | Joint Lead Arranger

**JANUARY 2016**

## HEALTHCARE PRODUCTS AND SERVICES

**Sabai Group, LLC**  
Chesterfield, MO

SPONSORED BY  
**THOMPSON STREET CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**2022**

**Summit Clinical Research**  
San Antonio, TX

SPONSORED BY  
**LVC LONGUEVUE CAPITAL**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**SEPTEMBER 2022**

**MGC DIAGNOSTICS**  
Saint Paul, MN

SPONSORED BY  
**ALTUS CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**SEPTEMBER 2021**

**Kymanox**  
Morrisville, NC

SPONSORED BY  
**WEST VIEW CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**JULY 2021**

**LSBio**  
LifeSpan BioSciences, Inc.  
Seattle, WA

SPONSORED BY  
**THOMPSON STREET CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**MARCH 2021**

**BIO DERM**  
Largo, FL

SPONSORED BY  
**MOUNTAIN GATE CAPITAL**

**\$26,300,000**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2020**

## MANUFACTURING / INDUSTRIAL SERVICES / DISTRIBUTION

**YALE CORDAGE + IGT**  
Saco, ME Aston, PA

SPONSORED BY  
**River Associates**

**\$38,000,000**  
Senior Secured Credit Facilities  
Administrative Agent | Lead Arranger

**MARCH 2023**

**RBW LOGISTICS**  
Augusta, GA

SPONSORED BY  
**LVC LONGUEVUE CAPITAL**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**FEBRUARY 2023**

**SV LABS**  
Watsonville, CA

SPONSORED BY  
**SEF SAN FRANCISCO EQUITY PARTNERS**

**\$50,000,000**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2022**

**CASTER CONNECTION**  
Columbus, OH

SPONSORED BY  
**River Associates**

**\$17,500,000**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2022**

**acceleration**  
Springboro, OH

SPONSORED BY  
**LFMcapital**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**DECEMBER 2022**

**AUTOMATED HANDLING SOLUTIONS**  
Chicago, IL

SPONSORED BY  
**May River CAPITAL**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**SEPTEMBER 2022**

## SOFTWARE / TECHNOLOGY

**Hubstaff**  
Fishers, IN

SPONSORED BY  
**WEST VIEW CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Lead Arranger

**AUGUST 2023**

**MMIO**  
Salt Lake City, UT

SPONSORED BY  
**WEST VIEW CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**JANUARY 2023**

**NextNet MEDIA**  
St. Petersburg, FL

SPONSORED BY  
**CLEARVIEW CAPITAL**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**SEPTEMBER 2021**

**invisors**  
Atlanta, GA

SPONSORED BY  
**WEST VIEW CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**AUGUST 2021**

**Maury Microwave**  
Ontario, CA

SPONSORED BY  
**ARTEMIS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**JUNE 2021**

**PALISADE**  
Ithaca, NY

SPONSORED BY  
**THOMPSON STREET CAPITAL PARTNERS**

**Undisclosed**  
Senior Secured Credit Facilities  
Administrative Agent | Sole Lead Arranger

**NOVEMBER 2018**

